



09Oct14

due to

Currency XR Variations

(Mainly due to the AUD/USD) see p2

Until Further Notice ! . . . our SHOP Cart is under Review

but Our SHOPPE Is ACTIVE . . . with some limitations!

- But . . . there are still options

1 U can complete Pthe cart / PayPAL for on-line payment

- discounts will be honored and Prices are as per our normal Ordering System (& soon to be "in sync") Payments are to be made in advance of shipment (import time may be necessary for non-stock items) OR

2 do a Bank Transfer payment as an Alternative

OR

3 Simply . . .

treat this SHOPPE Cart as a **ShoppingList** / *prelim RFQ (QUOTE Request)*

. . . & accurate as far as we can control it !

- We'll then issue a formal QUOTE (QU-xxxxx) or Order Confirmation (SO-"12345") and a separate e-mail PayPAL Invoice issued on request

. . . AND will be adjusted for . . .

ANY unreasonable Exchange Rate variations (>2%)

Our current SHOPPE Prices (**Mals Cart**)-are **were** set at **USD/AUD =0.95** as of 30June2014

Adjusted Prices = (SHOPPE Net Price) x 0.95/Current XR **2020-12 =0.72**

- A nominal **Freight Cost** has been added to **Shoppe** prices . . . more accurate zone rates coming **Soon !**

For Exports Int'l Shipping you must manually add the Air Courier Cost to the cart as a separate Line Item based on weight (kg) **IF ACTUALLY SPECIFIED** in the Item description.

~~\$80per 500gm plus \$20 per kg~~ (**2020=\$115/500g plus \$30 per kg**) with a nominal \$15 (**\$25**)

Melbourne Handling fee/Bank Charges adjustment

- GST(10%) is added for Australian customers . . . NIL for exports / Int'l customers.

Our **SHOPPE discount** structure is offered "as a bonus" to partly compensate for any inconvenience but the on-line SHOPPE . . .

for Cat#s prefix **CT- and SF-**

0-\$400 less Nil

\$400-\$1500 less 15%

\$1500 + less 20% auto applied in Mals Cart !

is really designed to expedite your buying needs !

AND perhaps avoid your internal bureaucracy etc

How does Big Business' cope ? . . . with this contrived "farce" !

just lucky perhaps ? . . . that you may have managed to import goods direct and

GST/ Duty free . . . but times . . . they are a-changin' !

but U do business with Us Under our Terms! . . . not at your whim or that of the Govts !



Despite what the politicians / bureaucrats might say . . .

the Australia economy has virtually collapsed AGAIN! . . . And NOW the USD/AUD is continuing to crash ! stooged/staged so be it ! . . . it's again OUT OF (our) CONTROL !

The answers are there ! ALL the vested interest have shown their "interests" accordingly ! Govts, Banks, Financial systems . . the " FAT CATs out there . . . are just NOT interested!

For US - OUR Cart Prices will need to float to the USD . . . and as far as practical these are fixed (only small and regular OEM updates will be passed on to customers)

Our Shoppe L1st is based largely on USD List prices which are in fact are relatively stable

re our Cost Prices Also . . . inevitably we still need to amortise our import Shipping Costs

into our pricing

But our costing to customers does become overly complicated

- internal shipping costs to different areas

and the add-on nature of GST . . .

we can cope with 15 to 30% chages over 12 months 100% over 5 to 10 years . . .

. . . but 10-15% in 10days requires drastic measures

We will try and build in XR feeds to our website and accounting system

. . . perhaps more easily done via our SHOPPE Cart system

- In these times we will withdraw ANY offers of terms to customer Pay In advance and 14days Max to approved customers

Some institutions take the liberty of extending our generous 14/30 days at their discretion

to sometimes 60 days or more !

to them . . .

"30days means NOT from the date of invoice but due 30days from the end of the month

and then 30days by the time payment is made OR from the day thay last saw the bill on their desk

or from when the Govt actually released their budget funding . . . obfuscation, exploitation ? ineptitude

???? Its just NOT on !

We apologise . . . for Govts ineptitude in NOT being able to create a stable stable business environment

. . . so we challenge them come up with practical answers to some of these issue

Business' are pseudo Tax Collectors for them but they don't even offer or compel Accounting Systems

to have enough flexibility . . . where are the Australian Standards people when YOU need them

PayPAL and certainly Shop Cart designers also can't cope with these arguably "contri

Collectively they are perhaps simply too inaive or just plain "dumb"

. . . these guys have never tried to run a real business !

In the meantime . . .

So please be patient . . . we Do Try !!!

it is of NOTE "the Banks" NOW make 5% on the Buy/Sell rate . . . >their record "Govt Guaranteed profits" . . . we PAY then U PAY! . . .

